



→ JACK NELSON

July 24, 1991

To: Roy Anise

Roy --

Sometime today or Thursday, would you please calculate for me the effects a 1% change in SET has on PM and Industry volume.

E.G.:

	% Inc. in SET	<u>Billions</u>	
		<u>Ind. Vol.</u>	<u>PM Vol. *</u>
1992 Plan	10%	495.30	221.99
Att. 1	9%	495.67	222.16
Att. 2	8%	496.16	222.38
Att. 3	7%	496.65	222.60
Att. 4	6%	497.14	222.82
Att. 5	5%	497.63	223.04
Diff for 1% change, .49 .22			
Thanks.			
* Assumes 44.82 market share			
JRN:yg			

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Barbara Weinstein